## MASSACHUSETTS MEMBERS IN MEDICARE HMO PLANS BY COUNTY AS OF DECEMBER 31, 2003 <sup>1</sup>

НМО	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Tufts Associated Health Maintenance Organization, Inc.	2,560	25	4,978	0	8,047	30	6,553	47	21,751	0	8,147	5,164	1,920	4,988	64,210
HMO Blue <sup>2</sup>	1,625	789	4,390	6	2,900	2,155	8,038	2,236	5,118	0	4,039	2,401	984	7,855	42,536
Harvard Pilgrim Health Care, Inc.	0	0	0	0	5,792	0	0	0	17,825	0	6,324	0	4,651	0	34,592
Fallon Community Health Plan, Inc.	14	0	6	1	6	373	166	43	1,766	237	236	5	1	30,198	33,052
CIGNA HealthCare of Massachusetts, Inc. <sup>3</sup>	5	2	1	1	8	1	17	16	11	0	5	0	1	866	934
Harvard Pilgrim Health Care of New England, Inc. 4	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Members in Medicare HMO Plans	4,204	816	9,375	8	16,753	2,559	14,774	2,342	46,471	237	18,751	7,570	7,557	43,907	175,324
Number of Medicare Eligibles <sup>5</sup>	59,134	27,506	91,727	2,644	114,652	12,032	78,527	21,620	212,229	1,232	100,750	68,950	90,027	115,857	996,887
% of Medicare Eligibles	7%	3%	10%	0%	15%	21%	19%	11%	22%	19%	19%	11%	8%	38%	18%

<sup>1</sup> Includes all persons with Medicare HMO coverage, including enrollees in both group and individual Medicare plans, as well as those enrolled in "closed," "open," and Medicare "wrap-around" plans.

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<sup>&</sup>lt;sup>2</sup> A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

<sup>&</sup>lt;sup>3</sup> As of January 1, 1999, CIGNA HealthCare of Massacusetts, Inc., Healthsource Massachusetts, Inc. and Healthsource New Hampshire, Inc. merged their Massachusetts HMO operations under one license for CIGNA HealthCare of Massachusetts, Inc.

<sup>&</sup>lt;sup>4</sup> Effective June 30, 2003, the Preferred 65 product offered by Harvard Pilgrim Health Care of New England, Inc. was terminated and replaced with the Medicare Enhance product offered by HPHC Insurance Company, Inc.

<sup>&</sup>lt;sup>5</sup> Source: Centers for Medicare and Medicaid Services as of December 31, 2003.